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Account # for office use  _____
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**Elefante Music & School for the Performing Arts**

Musical Instrument Rental Plan, with option to apply payments toward the eventual purchase

**STEP 1: Choose your Instrument:**

**VIOLIN RENTAL for 2017-18 School Year (through mid-June): \$65.00**  
*Monthly Rental after Trial Rental Period: \$26.00 per month (tax included)*

Please see second page for instructions on how to measure your child for the correct size, then circle the size your child needs:

1/10 1/8 1/4 1/2 3/4 4/4

**CELLO RENTAL for 2017-18 School Year (through mid-June): \$175.00**  
*Monthly Rental after Trial Rental Period: \$38.00 per month (tax included)*

Please see second page for instructions on how to measure your child for the correct size, then circle the size your child needs:

1/8 1/4 1/2 3/4 4/4

How to get your instrument (choose one of the following options):

- 1) Fill out this form and bring it to Elefante Music. You can take your instrument home with you that day (to ensure your size is available please call Elefante Music in advance and we will set one aside for you; we can also help you measure your child when you arrive).
- 2) Fill out this form and mail it to Elefante Music. The instrument will be delivered directly to the Adult School office (Rm A110) at Columbia HS for the start of the program.
- 3) Rent the instrument online at [www.elefantemusic.com](http://www.elefantemusic.com) (click "Online Rentals"). **You must follow these instructions to get special pricing:**
  - a. Use online code 1247820172
  - b. Choose school name "SoMap Suzuki Program."

The instrument will be delivered directly to the Adult School office (Room A110) at Columbia HS for the start of the program.

**Enter Your Name and Address Information:**

Student Name:	
Parent Name:	E-Mail:
Address:	
Town & Zip:	Home Phone:
Cell Phone:	Work Phone:

**Provide Payment Information and Parent Signature:**

<table> <tr> <td><b>Initial Rental Period</b></td> <td>\$</td> </tr> <tr> <td><b>Lesson Book- Suzuki Book 1</b></td> <td>\$ 9.62</td> </tr> <tr> <td><b>Sponge Shoulder Rest (for violin only)</b></td> <td>\$ 6.37</td> </tr> <tr> <td><b>Cello Anchor (for cello only)</b></td> <td>\$ 14.93</td> </tr> <tr> <td><b>TOTAL</b></td> <td>\$</td> </tr> </table>	<b>Initial Rental Period</b>	\$	<b>Lesson Book- Suzuki Book 1</b>	\$ 9.62	<b>Sponge Shoulder Rest (for violin only)</b>	\$ 6.37	<b>Cello Anchor (for cello only)</b>	\$ 14.93	<b>TOTAL</b>	\$	<p>This is an agreement between you and Elefante Music to rent an instrument for a trial rental period. We will deliver the instrument to school before the date of your child's first lesson. As the trial rental period comes to an end we will mail you a reminder. At that point you will have the option to continue the rental at a monthly rate or return the rental. Returns can be made at the school ONLY IF you call us for a Return Authorization number.</p> <p>By signing below, you agree to the terms of this contract. Please read the important information on the back before signing.</p> <p>Parent/Guardian Signature: _____</p> <p>Date: _____</p>
<b>Initial Rental Period</b>	\$										
<b>Lesson Book- Suzuki Book 1</b>	\$ 9.62										
<b>Sponge Shoulder Rest (for violin only)</b>	\$ 6.37										
<b>Cello Anchor (for cello only)</b>	\$ 14.93										
<b>TOTAL</b>	\$										

Check Enclosed     Visa     MasterCard     Discover

Credit Card Number: \_\_\_\_\_      Expiration Date: \_\_\_\_\_

<b>For office use only</b>		
Date	Instrument	Model
Amount Paid	Serial #	So/Map Suzuki Program 2017

#### HOW TO MEASURE FOR THE CORRECT SIZE VIOLIN:

Have the student stand up tall and hold his/her arm straight out in front of them with their palm facing up. Measure from the neck to the center of the palm. Use the following measurements as a guide of which size the student will need:

14-15.5": 1/16  
15.5-17": 1/10  
17-18.5": 1/8  
18.5-20.5": 1/4  
20.5-22.25": 1/2  
22.25-23.75": 3/4  
23.75+": 4/4

#### HOW TO MEASURE FOR THE CORRECT SIZE CELLO, BY PLAYER'S HEIGHT:

1/8 to 1/4 size - below 4 feet  
1/2 size - 4 to 4 1/2 feet  
3/4 size - 4 1/2 to 5 feet  
4/4 size - 5 feet and above

#### **You agree to rent an instrument from Elefante Music under the following terms:**

All rental payments are due in advance and are not contingent upon practice, lesson, or school schedules.

Rental payments are non-refundable.

There will be a charge for returned checks.

As the renter you are responsible for damage or loss of the instrument due to negligence.

If your account becomes 60 days past due, as its option, Elefante Music can void any credits and/ or send the account to collection.

Renter is responsible for the condition and safe-keeping of the instrument.

Elefante Music is the only repair shop allowed to handle the instrument.

#### **FAQ's About Elefante Music's Rent To Purchase Program**

##### **What is a trial rental?**

The Trial Rental is a one-time rental option that cannot be repeated. It allows both parent and student the opportunity to try a certain instrument without a significant financial outlay. Should the student decide to continue, the rental fees may be used towards purchasing the instrument.

##### **What is the service charge?**

The service charge is a monthly fee that entitles the renter use of our comprehensive on premise repair shop. You will receive regular maintenance and repair of your instrument. The fee is included in the payments described on this contract. These fees do not count towards the purchase of your instrument. The service charges per month are:

\$6.00 for Group A, \$7.00 for Group B, \$8.00 for Group C, and \$9.00 for Group D instruments.

##### **Do my payments count towards the purchase of my instrument?**

All consecutive payments (less the service charge) count towards the purchase of the instrument.

##### **Are there any discounts for purchasing the instrument?**

At the end of the initial rental period, you are entitled to a 40% discount off of the list price of the instrument. During the first year of monthly re-rental you are entitled to a 30% discount and thereafter 20%.

##### **How can I return the instrument?**

You may return the instrument directly to Elefante Music. Elefante Music must be notified if you plan on returning the instrument to the school. If you do return the instrument to the school without obtaining a Return Authorization number from Elefante Music first you will be responsible for any payments that may be due up until the time we have the instrument in our possession.

##### **Are string rentals different than other instruments?**

Yes, string instruments can be exchanged at no charge for larger sizes as the student grows. The smaller instruments are therefore not necessarily the ones that you will eventually purchase. The payments that you make on the smaller instruments can be applied to the final instrument that you will need.

##### **How much are the instruments worth?**

Violins are valued between \$535.00 and \$675.00. Cellos are valued between \$1250.00 and \$1600.00.